



# GRANDIS - HIS



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# About Us

Grandis Business Solutions was founded in December 2020 by Mr. Haseeb Ahsan & Mr. Vinod Sivakumar with an aim to digitalize hospital management and deliver IT solutions for the healthcare industry to elevate care delivery and inspire healthier communities.

With thorough research and experience, it was understood that the main gap was the service levels provided. With a team of 30 employees whose experience runs deep in digital health and integration with various companies that are some of the best in their field, we aim to close these gaps and be number one in customer support in healthcare IT.

Grandis has a team of consultants in various fields including hospital management, Hospital Technology, E-commerce, Education, Finance etc. who helps us get closer to our vision and goal.

# Founders

## **VINOD SIVAKUMAR: Co-Founder / Director**

Mr. Vinod has 15 years of experience in retail and healthcare. He started his career as a system engineer for TCS and later worked in various multinational companies including Oracle as the Technical Lead and Senior Consultant at Infosys. He manages the organization's technological needs and research and development (R&D).

## **HASEEB AHSAN: Co-Founder / Director**

Mr. Haseeb has more than 10 years of experience in various industries. He started his career as an Assistant Academic Manager at IMS Institute in Chennai. Mr. Haseeb later went on to pursue MBA from IIM, Calcutta and has since worked in top-level companies including Nestle, OLA & Amazon, specializing in Strategy, Sales & Marketing.

# Team

We have a core team of experienced developers and technical managers responsible for supervising and training other team members and collectively working on innovative ideas to improve the efficiency of HIS. We have also implemented a specific Account Management team to ensure the efficient functioning of HIS at each hospital/ clinic. A team member will be allocated as the Account Manager for each Hospital/ Clinic. The hospital/ clinic can directly approach the Account Manager for any concerns/ queries ensuring proper customer support.



# Mission Vision & Values

## MISSION

- Our vision is to redefine healthcare delivery by harnessing the power of technology to create seamless, integrated, and patient-centric solutions that revolutionize the healthcare landscape.
- We aspire to be a trusted partner for healthcare providers worldwide, offering cutting-edge solutions that enable them to deliver superior care and achieve operational excellence.

## VISION

- Our mission is to develop and deliver innovative Hospital Management System solutions that empower healthcare organizations to improve clinical outcomes, optimize resource utilization, and enhance patient satisfaction.
- We are dedicated to continuous innovation, customer-centricity, and unwavering commitment to excellence in everything we do.

## VALUES

- **Innovation:** We are committed to pushing the boundaries of healthcare technology through continuous innovation and creativity.
- **Integrity:** We conduct business with honesty, transparency and integrity, fostering trust and credibility with our clients and partners.
- **Customer Centricity:** We prioritize the needs and preferences of our customers, striving to exceed their expectations and deliver exceptional value.
- **Excellence:** We pursue excellence in all aspects of our work, setting high standards for quality, performance, and customer satisfaction

# Advanced Features

- Multi-Device Support
- Multi-Branch Connectivity
- GST Compliant Reports
- Automated Workflow
- Abundant Analytics Reports
- Employee Self-Service App
- User-friendly EMR
- Role Based Access



## Grandis HIS Benefits

- Improved Patient Experience & Convenience
- Increased Patient Safety
- Reduced Unnecessary Expenses & Operational Costs
- Enhanced Decision Making
- Personalized Dashboards for Management
- Smarter Inventory Management
- Reduced Revenue Leakages
- Performance Analytics & Reporting
- Information is offered at your fingertip
- Seamless Collaboration & Integration
- Reports Adhere to NABH, ISO and MCI guidelines
- Scalability & Future Proofing



# GRANDIS HIS MODULES

<b>Patient Booking Management</b>	<b>Front Office Management</b>	<b>Emergency / Casualty Module</b>	<b>Enquiry Management</b>
<b>Pharmacy Management</b>	<b>Cash Counter Management</b>	<b>Laboratory Management</b>	<b>Admission &amp; Bed Management</b>
<b>EMR - OP</b>	<b>EMR - IP</b>	<b>Discharge Summary</b>	<b>Discharge Processing</b>
<b>Inventory Management</b>	<b>Purchase Management</b>	<b>Operation Theatre Management</b>	<b>Insurance Process Management</b>
<b>Nursing Station/Ward Management</b>	<b>Dialysis Management</b>	<b>Finance Management / Tally Integration</b>	<b>HR &amp; Payroll Management</b>
<b>MRD - Medical Records Management</b>	<b>Patient Feedback Management</b>	<b>Mortuary Management</b>	<b>Visitors Management</b>
<b>Employee Self-Service App</b>	<b>Asset Management</b>	<b>Blood Bank Management</b>	<b>Kiosk App For Patient Check in</b>
<b>Queue Management</b>	<b>MIS Dashboard</b>	<b>Radiology Reporting</b>	<b>Management App</b>
<b>Doctors App</b>	<b>Employees App</b>	<b>Reports</b>	<b>Master Management</b>

# MODULE FUNCTIONALITIES

## PATIENT BOOKING MANAGEMENT

- Doctor/Department-wise Booking
- WhatsApp Bot for Appointment Booking
- SMS Integration
- Blocking Booking Slots
- Website Booking Integration
- Payment Integration

## FRONT OFFICE MANAGEMENT

- Registration & Renewal
- Patient Merge
- Service Billing
- Edit Patient Option
- Investigation Indent Conversion
- International Patient Registration
- Automatic Age Calculation
- Registration Based on Patient Type

## EMERGENCY / CASUALTY MANAGEMENT

- Emergency Patient Registration (With Casualty Bed and Without Bed)
- Unknown patient registration
- MLC registration
- Emergency to IP Conversion

## ENQUIRY MANAGEMENT

- Advanced Patient Information
- Telephone Directory
- Doctors Availability
- Room Availability

## PHARMACY MANAGEMENT

- Pharmacy Billing
- Pharmacy Sales Return
- Open Sales Return
- Consignment Item Billing
- Prescription Conversion
- Multiple Pharmacy Option
- Multiple Payment Options
- GST Reports

## CASH COUNTER MANAGEMENT

- Cash Payments & Receipts
- Swiping Machine Integration
- Cash Close
- Option for Multi Payment Mode
- Display of Pending and Received Bills



# MODULE FUNCTIONALITIES

## LABORATORY MANAGEMENT

- Sample Collection
- Sample Acknowledgement
- Result Entry
- Multiple Approval Levels
- WhatsApp and E-mail Integration
- Machine Integration
- NABL Compliance Workflow

## ADMISSION & BED MANAGEMENT

- Patient Admission
- Bed Management (Bed Transfer & Bed Status Change)
- Reserve Room
- Tracking of IP Dues and sending information to patients

## EMR - OP

- Dynamic Clinical Assessment Template with Bookmark Option
- Investigation Ordering
- Medicine Prescription
- PACS Viewer
- Document Management
- Lab Results Trends
- Vital Trends

## EMR - IP

- Managing IP Records
- Drug Reaction
- Recording Treatment Activities
- Integration with Pharmacy, Lab, Radiology etc...
- Date-wise Patient History
- Integration with Discharge Summary
- Doctor-wise / User-wise Templates

## DISCHARGE PROCESSING

- Discharge Clearance
- Cancel Discharge
- Insurance Approval
- Discharge Intimation
- Clearance from Various Department Based on Clearance Level
- Discharge Notifications to Various Departments

## DISCHARGE SUMMARY

- Specialty-wise Discharge Summary Creation
- Easy Creation of Discharge Templates
- Bringing all the Clinical Details to the Discharge Summary

# MODULE FUNCTIONALITIES

## INVENTORY MANAGEMENT

- Internal Stock Transfers
- Stock Adjustment
- Stock Transfer
- Internal Stock Indents
- Opening Stock Entry
- Provision to tag HSN code
- UOM Auto Conversion
- Auto Re-Order-Level

## PURCHASE MANAGEMENT

- Purchase Requisition
- Purchase Order
- GRN (Goods Receipt Note)
- Multiple Levels of Approval
- Easy Purchase Return
- Purchase Order and GRN Reports

## OPERATION THEATRE MANAGEMENT

- Surgery Request
- Surgery Scheduling
- OT Billing
- Surgery / OT Notes
- Pre-Operative Checklist
- Post-Operative Checklist

## INSURANCE PROCESS MANAGEMENT

- Company-wise Scheme Pricing
- Insurance Settlement
- Co-Payment Option
- Tracking of All Insurance Claims
- Insurance Ageing Reports
- Insurance Reconciliation
- Automated Pre-Authorization

## NURSING / WARD MANAGEMENT

- Dynamic Nursing Assessment Forms
- All Quality-Related Forms and Standards Investigation and Prescription Ordering Drug Administration
- Bed Transfer
- Vital Entry
- Document Management

## DIALYSIS MANAGEMENT

- Dialysis Booking Management
- Dialysis Patient Management
- Dialysis Billing

# MODULE FUNCTIONALITIES

## FINANCE MANAGEMENT

- Ledger Creation
- Ledger Mapping
- All statutory Reports
- Automated Bank Reconciliation
- Balance Sheet (Drill Down till Entry)
- Profit & Loss (Drill Down till Entry)
- Day Book and Cash Book
- Integration with Tally ERP

## HR & PAYROLL MANAGEMENT

- Candidate Management
- Hiring Process
- Leave Management
- Shift Management
- Salary Preparation
- Employee Exit
- Integration with Biometric Machine
- Generation of Statutory Reports

## MEDICAL RECORDS MANAGEMENT

- Medical Record Management
- File Request
- File Direct Issue
- File Receipt
- File Tracking

## PATIENT FEEDBACK MANAGEMENT

- IP Feedback
- OP Feedback
- Feedback Administration for Quality
- Feedback Dashboard
- Integration with WhatsApp and SMS

## MORTUARY MANAGEMENT

- Mortuary request
- Autopsy tracking
- Handover/Dispose
- Mortuary Related Reports

## VISITORS MANAGEMENT

- Appointment Scheduling
- Visitor Register
- Badge Issue
- In & Out Time

# MODULE FUNCTIONALITIES

## EMPLOYEE SELF-SERVICE APP

- Leave Request
- Attendance Request
- Distant Punch
- Incident Reporting
- Ticket Raising
- Expense Claim
- Pay Slip Downloading

## ASSET MANAGEMENT

- Asset tagging with QR Code
- Depreciation calculation
- AMC Management
- Condemnation and disposal
- Preventive Maintenance
- Corrective Maintenance

## BLOOD BANK MANAGEMENT

- Donor Registration
- Patient Setup
- Donation
- Blood Bank Registers
- Inventory Management

## PATIENT CHECK-IN KIOSK

- Patient Self Check-In
- Token Generation
- Queue Management
- Integration with WhatsApp and SMS

## QUEUE MANAGEMENT

- Mortuary request
- Autopsy tracking
- Handover/Dispose
- Mortuary Related Reports

## MANAGEMENT INFORMATION SYSTEM

- Doctor/Dept. wise Revenue
- Patient Flow Analytics
- Hospital Performance Matrices
- Real-Time Data Posting on MIS
- Data Visualization
- Mobile Apps for Management
- Access Dashboard from Anywhere Anytime

# MODULE FUNCTIONALITIES

## RADIOLOGY REPORTING

- Integration with PACS
- USG Report Templates
- Other Radiology Report Templates
- Integration with EMR - OP & IP
- Radiologist wise Template Creation

## MANAGEMENT APP

- Real-Time Data Posting
- Data Visualization
- Decision Supporting System
- Access from Anywhere
- Trend Analysis
- Comparison Reports

## DOCTORS APP

- EMR Data on Mobile
- Easy Access to Patient Records
- Faster Treatment
- Quick Second Opinion from Doctors

## EMPLOYEE APP

- Easy Access
- Remote Attendance
- Leave Request Access from Anywhere
- Payslip Download Option
- Leave Status Reports

## REPORT MANAGEMENT

- Standard Reports
- Robust Report Builder
- Reports including Dashboards  
Financial Reports
- Quality & NABH Reports
- Easy Report Creation
- Hospital-wise Report Customization

## MASTER MANAGEMENT

- Module-wise Master Settings
- Printer Settings
- Hospital wise Configuration

# INTEGRATIONS

- **SMS**
- **WhatsApp**
- **Tally**
- **PACS**
- **Asset Management**
- **Laboratory Machines**
- **Biometrics Machines**

- **ICD/CIMS/SNOMED CT**
- **POS Machine**
- **Payment Gateway**
- **Barcode**
- **Kiosk**
- **Digital Signature**
- **Patient Finger Print**

## KEY ADVANTAGES

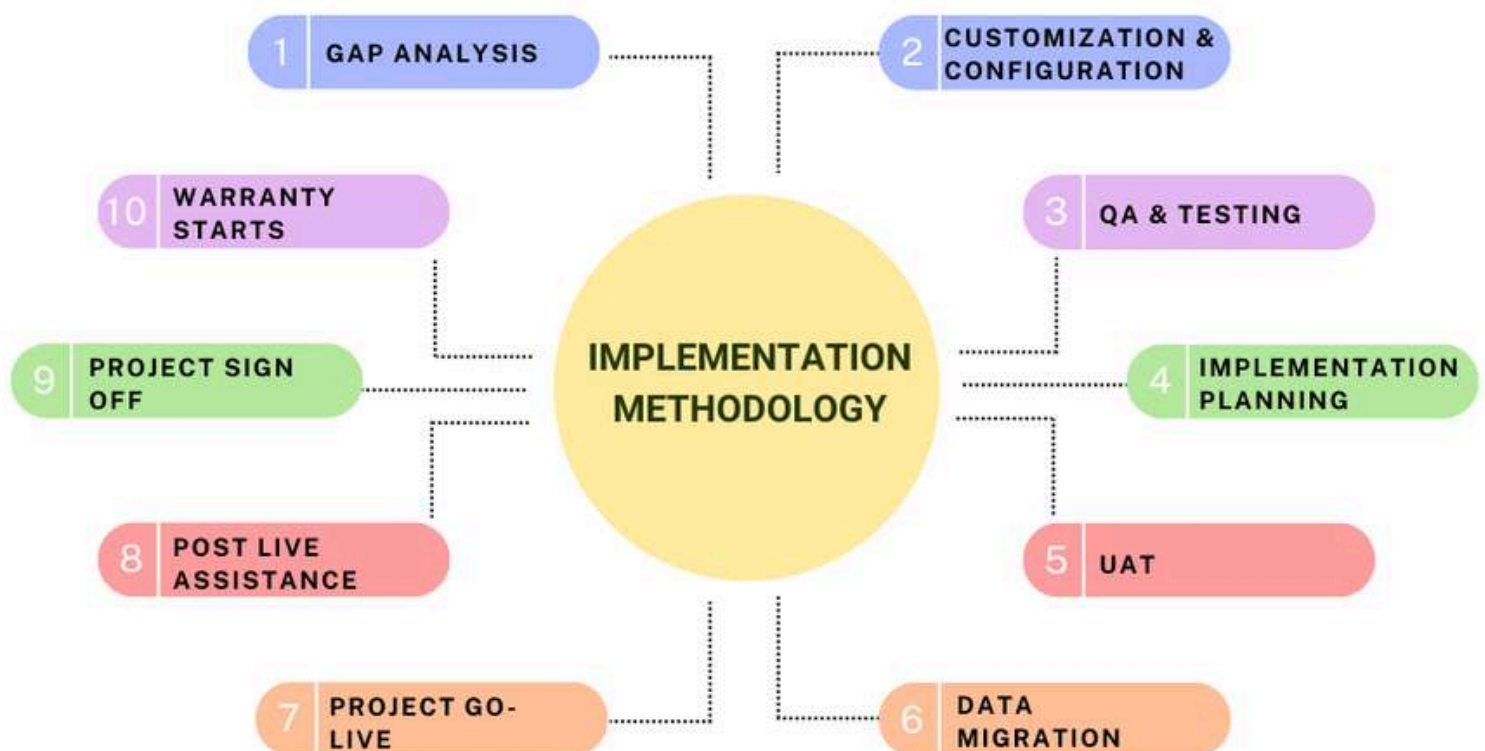
- No License Cost for Database/Operating System/Hardware
- Minimal Hardware Utilization
- Mobile App for Key Management Team to Monitor Revenue
- No Hidden Charges
- Dedicated Account Management Team
- Bi-Weekly Status Reports
- Easy to Create New Reports/Dashboard
- Limitless Integration Possibilities
- Regular Updates
- Dedicated R&D Team

# IMPLEMENTATION

The Grandis implementation experts will be deployed on-site. The Grandis HIS deployment days will be defined based on the GAP Analysis. Team Grandis will submit a copy of the GAP Analysis Report to the hospital management. Our implementation experts will provide comprehensive training for staff, the IT Team, Doctors & Management. Our data migration experts can migrate the data from the existing software. As a result, we will ensure that our clients' businesses run smoothly.

## Implementation Methodology

Grandis follows below-mentioned implementation methodology for the successful deployment of Grandis HIS.



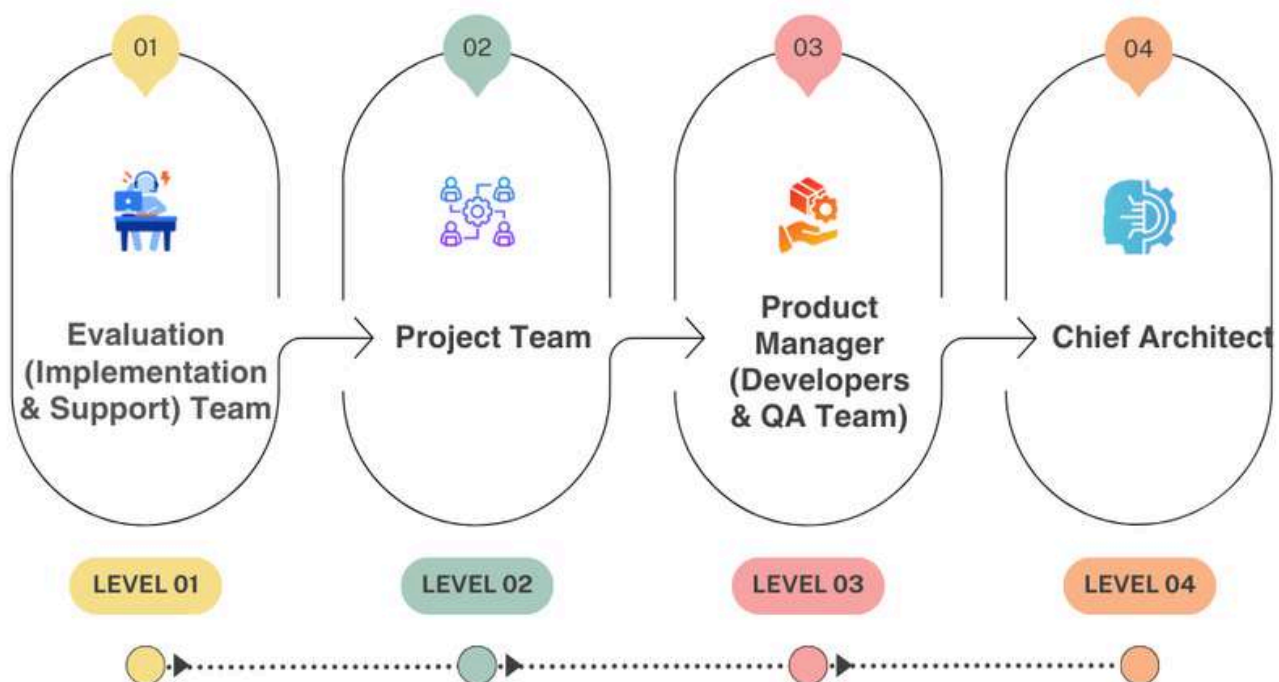


# SUPPORT POLICY

Grandis HIS offers a four-level tech support strategy that is well-oiled and designed to ensure that your hospital experiences zero downtime. We shall provide 24\*7 online support. Any support required out of office hours shall be prioritized on an emergency basis i.e., any issues/ cases that may affect business activities or cause financial loss. We will be sending bi-weekly support status reports via email to our clients. Dedicated Account Managers will be assigned to each client, he will be the Point of Contact (POC) for all communications. Support call escalation will be done based on the call complexity.



## SUPPORT ESCALATION



# PARTNER ECOSYSTEM



## CLIENTS





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